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MEMORANDUM FOR THE RECORD

SUBJECT: Conversations with Richard Gilmore of the Senate Foreign Relations Committee's Staff

l. Richard Gilmore, who is on the staff of the Subcommittee on Multinational Corporations of the Senate Foreign Relations Committee, contacted

Acting Legislative Counsel, about the possibility of getting a briefing from CIA on the question of European standards and their impact on US political, economic, and military interests.

relayed Richard Gilmore's questions to me and because their meaning was not clear, I called Gilmore myself late on 29 August.

- 2. I told Gilmore that CIA had not looked systematically into the broad question of European standards, but that we had generally kept track of European Community policies in this field and of the international negotiations on standardization in the electronics industry. On the military side, I told him most of our effort was on Communist countries but we followed NATO countries peripherally. Gilmore was very vague, but finally indicated that he was mainly interested in European military procurement from the US and how this is being affected by attempts to develop European standards. I told him he would hear from me or someone else in the Agency.
- at my suggestion was prepared to discuss NATO procurement and the importance of European standards. does not see the procurement trend as negative from the US point of view and does not believe efforts to develop European standards either have or are likely to have much effect on procurement. This clearly does not fit Gilmore's notion that a big problem of some sort exists.

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	4. Gilmore apparently is now convinced that CIA cannot help him and we probably will not hear from him further on this matter. None of those who have spoken to him can find out what his concerns are or why he went fishing for information in CIA.	
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	25X1A MAURICE C. ERNST Director Economic Research	
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